



CASE STUDY - RATING CONSULTANCY

Receipts and Expenditure Method of Valuation

SOUTH DEVON INNS

Public House and Premises – 2017 Rating List Appeal

Dunlop Heywood provided rating consultancy services to South Devon Inns for three of their sites across southwest England.



For more information, contact:

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Rateable value was: **£175,000**

Rateable Value agreed: **£75,000**

Savings across the 2017 list: **£227,000**

South Devon Inns have a reputation for providing some of the finest eateries and drinking establishments across the southwest of England. They instructed Dunlop Heywood to appeal their portfolio of properties and after long and protracted negotiations with the Valuation Office; we agreed a 57% reduction in their Rateable Value that will not only benefit the client on the 2017 List, but for future revaluations as well.

In carrying out this work we:

- Established the Fair Maintainable Trade of the pub
- Analysed all factors that went into driving this trade
- Considered the premises against the wider trading location
- Utilised relevant case law to support our contentions
- Took into account the relevance of the 'Reasonably Efficient Operator'

The clients view:

"Dunlop Heywood went above and beyond to achieve a result which we could never have imagined at the outset. The way they seem to be able to push the VO into action and view an appeal in a different 'blue sky' light has been fantastic.

*I would highly recommend anyone to take upon their services and witness for themselves, the unparalleled results they provide." - **Mark Eastman***

